

## 2017 NERC Conference Schedule

### Sunday, September 24

4:30 - 6:00	Welcome Reception	
8:30 - 11:00pm	Tickets event Bowling	

### Monday, September 25, 2017

Time		
4:30p-6:00p	Networking Event for both groups in Tradeshow	
6:00p-8:00p	Ticket event clam bake for both groups	
8:30p-11:30p	REALTOR® after dark free for all	

### Tuesday, September 26

Time		
7:30a-4:00p	NERC Registration	
9:45a - 11:45	General Session - How to Attract the Best Customers and Create an Army of Raving Fans	David Avrin
12:00p - 12:45	Keynote Session	Jim Brett - President and Chief Executive Officer of The New England Council
1:15p - 1:45p	My REALTOR® Party	Moderator David Wluka, Panelists: Kevin Sears and Jamie Gregory
1:45 - 2:15	NAR update	Moderator Jamie Moore, Panelist: Elizabeth Mendenhall and Tom Riley
2:15 - 2:45	Follow Me, How to Lead	Ron Phipps, Elizabeth Mendenhal and Vince Malta
2:45p - 3:00p	Break	
3:00 - 3:40	Medicare	Ted Czabanowski of Elder Care Insurance Solutions Inc
3:40 - 4:20	Getting Smart About Smart Homes	David Conroy - R&D Engineer for NAR's Center for REALTOR® Technology & CRT Labs
4:20p - 4:30p	David Wluka	Closing remarks